

RFP for procurement of Supply, Installation, Commissioning and Maintenance of HPE servers, storage, SAN switches and memory modules for Infra upgrade with 3 years warranty



RFP Ref: SBI/GITC/Core Banking-Tech Operation/2025-26/1389 dated : 16/09/2025

Responses to Prebid Queries discussed in the meeting dated 19.09.2025

Sl. No	RFP Page No	RFP ClauseNo.	Existing Clause	Query/Suggestions	Bank's response
1	54	Appendix-B	The Bidder must have an average turnover of minimum Rs. 250 crore during 3 (three) financial years out of last 4 (four) financial years i.e. FY 2024-25, FY 2023-24, FY 2022-23 and FY 2021-22.	For FY 2024-25 still audited filling is not yet completed, So we request bank to consider average turnover for FY 2023-24, FY 2022-23 and FY 2021-22.	No change. As per RFP
2	57	Appendix-C Point No 3	HPE Superdome 42U 600x1200 Enterprise G2 Door Shock Rack (C700/BL890)	Request Bank to change Rack dimension to HPE 42U 800x1200 Ent G2 Shock Rack	No change. As per RFP
3	59	Appendix-C Point No 3	HPE Superdome 42U 600x1200 Enterprise G2 Door Shock Rack (C700/BL890)	Request Bank to change Rack dimension to HPE 42U 800x1200 Ent G2 Shock Rack	No change. As per RFP
4	61	Appendix-C Point No 3	HPE Superdome 42U 600x1200 Enterprise G2 Door Shock Rack (C700/BL890)	Request Bank to change Rack dimension to HPE 42U 800x1200 Ent G2 Shock Rack	No change. As per RFP
5	64	Appendix-E	Delivery of all equipment should be within 6 weeks and installation, testing, commissioning within 8 weeks from date of placing of order.	Query1: We request Bank to change clause to Delivery of all equipment should be within 12 weeks and installation, testing, commissioning within 16 weeks from date of placing of order.” Query 2: We kindly request the Bank to	No change. As per RFP

				revise the timelines as follows: Delivery: Within 8 weeks from the date of placing the order Installation, Testing & Commissioning: Within 12 weeks from the date of placing the order	
6	64	Appendix-E	Delivery of all equipment should be within 6 weeks and installation, testing, commissioning within 8 weeks from date of placing of order.	We request Bank to not consider any penalty if there is delay from Bank side for installation, testing, commissioning	Penalty will be levied on vendor or bidder only if there is delay solely attributable to vendor.
7	65	Payment schedule	Payment shall be released only after execution of Service Level Agreement with the Bank. The payment schedule is as below: For Product: 90% of Hardware cost including installation charges with 3 years of warranty – after installation, commissioning and go live working condition and successful completion of C-DAC or any other agency audit ((Hardware Inspection and Testing) with report certifying that the material supplied is as per RFP terms and issuing of Bank acceptance letter. Balance 10% after submission of PBG.	We request Bank to change the clause to 50% on delivery of Material & Balance 50% after installation, commissioning and go live working condition and successful completion of C-DAC or any other agency audit ((Hardware Inspection and Testing) with report certifying that the material supplied is as per RFP terms and issuing of Bank acceptance letter. Balance 10% after submission of PBG.	No change. As per RFP
8	85	Point No 12	12. Penalties will be applied quarterly in which the incident has occurred and will have a cumulative cap of the 10% amount of project cost in the entire	Query1: We request Bank to change the Penalties cap to 5% amount of project cost in the entire project term.	No change. As per RFP

			project term. The penalty levied by regulatory bodies will be recovered by the Bank from the Vendor on actual basis regardless to any kind of cap for maximum applicable penalty. The amount will be recovered in Indian Rupees at the prevailing rate of the respective currency, in case the penalty is levied in a foreign currency	Query2: We respectfully request the Bank to remove this clause from the tender conditions.	
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