REPLY TO PRE-BID QUERIES RECEIVED FROM PROSPECTIVE BIDDERS FOR PROCUREMENT OF THE SERVICE OF CAR HIRING AGENCIES
(RFP / TENDER NO LD/2026-27/1 DATED 24.07.2026)

SL No	RFP Page No	RFP Clause No	Existing Clause	Query / Suggestion	Reply
			Rent-a-Car Permit Requirement	The RFP specifies that the Rent-a-Car permit should be issued by the Mumbai RTO. Since our registered office is in Gurgaon, Haryana, and we hold a valid Transport License, kindly confirm whether our existing Transport License will be accepted for the technical qualification.	No
			Technical Evaluation Metrics	We request clarification on the technical evaluation criteria and the methodology that will be used to assess bidders.	Technical evaluation criteria and the methodology are explicitly mentioned in the RFP document.
1	Pg No 17	Part II (Price Bid)	Monthly Car Hire Charges Quote to Including Parking	Rental Should be excluding parking / Parking usage to be defined	Fixed monthly rental is inclusive of parking. Airport parking paid through FasTag only shall be reimbursed. No other parking charges are payable.
2	Pg No 17	Part II (Price Bid)	Monthly Car Hire Charges Quote should be Excluding chauffeur Salary	Chauffeur salary to be defined for all the bidders to be on the same parameters - With difference is Salary structure of bidders it will lead to drive poarching & man power issues	As per the RFP terms, driver wages must be paid strictly as per the wages notified under the Maharashtra Minimum Wages Act and subsequent amendments.
3	Pg No 19	B IV	Cars for GM & DGM	Please advise if Manual or Automatic Model	Automatic

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4			GST Percentage	5% or 18%	GST component will not be considered while arriving L1 bidder.
5			Fuel Averages	Fuel averages to be 12 (considering AC usage, Idle Waiting time, Traffic Conjesstion)	No. The suggestion is not accepted.
6			Blacklisting Triggers	Exclude Clerical Errors	No
7	Pg No 77		Incident of Manupulation in Fuel Reimbursement	Clear Defination of Fuel Manupulation	Any act that results in claimimg fuel reimbursement in excess of the approved norm such as odometer tampering, diversion of vehicle, etc.
8	Page No 69		No Chauffeur Salary Deduction for Fuel Mileage Issue	At the discretion of Service Provider - Since fuel mileage is predefined and it is solely governed by chauffeur.	As per RFP terms, no driver can be subjected to achieve fuel efficincy traget of more than 15 KM / Litre
9			No Minimum Kms Mentioned for Costing	To define minimum kms for costing purpose so that all the bidders are on same lines	The requirement is depending on operational needs. Hence, no minimum guaranteed KM per month per vehicle can be committed.

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10	Pg No 30	Clause No 31	Limited of Liability Clause	The current proposed clause mimits our liability to one month which considering our business which will come out to 50+ Lakhs which sufficient cap to cover the risk under this business. There are also exceptions which carvedout to this liability cap wherein our liability becomes unlimited. Considering the cap of one amounting to 50 Lakhs we requested all our liability under the agreement be limited to this cap without any exception.	In the RFP the maximum aggregate liability is 15 lakhs or the total amount paid to service provider whichever is greater in the respective month the under which the claim arises. The exceptions in proviso will be applicable as they can be quantified.
11	Pg No 75	Appendix H	Bank Gaurantee Format provides SBI right to invoke the same dispite any ongoing dispute between the parties	Incase there is a dispute ongoing between the parties the bank gaurantee ideally be invoked only when such dispute is conclusively determined	BG format given in RFP is final. BG cannot be conditional. No modification shall be entertained.
1	62–63 & 69–70	Appendix E – Cl. 12 (Payment Schedule) read with Appendix F1/F2 (Price Bid)	The Agency/company will be paid fixed monthly rental (excluding driver wages, fuel, and toll)… The agency shall invoice driver wages to the Bank separately. / Appendix F1/F2: FIXED RENT PER MONTH (including maintenance, parking, insurance, road tax, permit renewal, etc.)	Appendix E Cl. 12 states the fixed monthly rental excludes driver wages, fuel and toll, whereas the Price Bid format in Appendix F1/F2 lists only the inclusions. Please confirm that the amount to be quoted in Appendix F1/F2 is exclusive of driver wages which will be invoiced/reimbursed separately as per RFP terms.	Amount to be quoted in Appendix F1/F2 is exclusive of driver wages, fuel and toll.

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2	71	Appendix F3 – Payment of Wages to Drivers	In addition to the above, following payments will be made on actual basis: other variable expenses such as overtime (if any), holiday working, night shift allowance and outstation allowance, as applicable under the Maharashtra Minimum Wages Act.	Since driver wages are a pass-through cost common to all empanelled agencies, please notify the uniform computation basis/rates for overtime, holiday working, night shift allowance and outstation allowance under the Maharashtra Minimum Wages Act, applicable identically to all suppliers.	All statutory components including Overtime, Holiday, shall be reimbursed at actual as per Maharashtra Minimum Wages Act. Computation shall be as per the Act and Govt. notifications applicable at the time of billing. This will be uniformly applicable to all agencies.

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3	41	Clause 47 – Taxes and Duties	Bank will pay GST on invoices as statutorily applicable.	Our pricing for the SBI contract will be worked out on the basis that Avis will be eligible to avail the applicable Input Tax Credit (ITC) on the vehicles/input costs. Accordingly, on the output side, Avis is inclined to charge GST at the full applicable rate of 18%, consistent with our treatment for corporate customers. Since the GST treatment directly impacts our pricing construct and could also affect the comparative commercial evaluation of bidders, we seek a specific clarification from SBI before submitting our price bid. We need SBI to confirm that Avis/bidders may charge GST at 18% over and above the quoted base rental, while availing the applicable ITC. This will allow Avis to structure our bid on a clear tax basis and avoid any ambiguity or commercial exposure after the contract is awarded.	Quoted rates in Price Bid should be exclusive of GST. GST will be paid extra as per actuals at the prevailing rate during invoicing. L1 will be determined on the basic fixed monthly rental only.

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4	126	Appendix X – Price Bid for Casual Hiring, Column (C)	Monthly Hiring if required (₹) – Column (C); L1 determined with 20% weightage to the rate quoted for monthly hiring.	Please specify the monthly kms and duty-hours package to be considered for quoting the Monthly Hiring rate in Column (C), and confirm the inclusions — fuel, chauffeur, toll and parking — so that all bidders quote on a uniform and comparable basis.	The Monthly Hiring Rate in Column (C) shall be quoted on "All Inclusive" basis. Availability of vehicle shall be ensured as per the requirement and convenience of the Executive. There is no guaranteed minimum / maximum KM or hours.
5	61	Appendix E – Sl. 9 (Regulatory/Compliance Requirements)	The agency/company must pay the drivers as per the Maharashtra Minimum Wages Act.	Please confirm the scheduled employment category and zone under the Maharashtra Minimum Wages notifications (e.g., Motor Transport vs. Shops & Commercial Establishments) applicable for computing driver wages, so that all bidders adopt a uniform and correct salary structure.	The Schedule Employement will be Public Motor Transport under Maharashtra Minimum Wages Act. Zone as applicable to Mumbai.
6	58, 64 & 67	Appendix E – Sl. 4 (Term of the Project) read with Other Terms (x) and Note	Pg 58: Bank reserves right to surrender excess vehicle/s hired under this RFP by giving 15 days surrender notice. / Pg 64 (x) & Pg 67: Bank reserves right to surrender excess cars hired under RFP no. LD/2026-27/1 immediately, without giving any notice.	The RFP provides 15 days' surrender notice for excess vehicles at Pg 58, while Pg 64 (point x) and Pg 67 state surrender with immediate effect without notice. As the vehicles are brand-new and procured exclusively for SBI, please confirm which provision prevails and whether a minimum notice/retention period will apply for surrender of vehicles.	Clause at Page 58 of the RFP regarding 15 days' surrender notice for excess vehicles shall prevail.

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1	11	2	Disclaimer certificate/ undertaking in this regard is to be submitted on company's letter head by the agencies.	Kindly clarify whether any **specific format/template** has been prescribed for the Disclaimer Certificate/Undertaking, or whether the bidder may submit the same in its own format on the company letterhead.	The bidder may submit it on the company letter head duly signed and stamped by the authorised signatory.
2	11	6vii	Bidder to have at least 100 cars in his own name as on date of RFP. Vehicle Inspection report not older than 7 days have to be submitted in this regard.	Kindly clarify the **7-day validity period** of the Vehicle Inspection Report. Should the report be dated within 7 days prior to the **bid submission date**, or should it be within 7 days prior to the **RFP closing date (28/08/2026)**?	It shall be counted with reference to RFP publication date i.e. 31.07.2026.
3	15	11a	Certificate of Local content (Appendix G) – Not Applicable	Kindly clarify whether the **Certificate of Local Content (Appendix G)** is required to be submitted/uploaded by any bidder. If applicable, please specify the bidder category to whom this requirement applies.	It is standard term of the RFP. However, if not applicable, bidders have to mention.
4	15	11a	Documents comprising the bid	Kindly provide a **clear list of all Appendices and supporting documents** that are required to be uploaded on the e-Procurement portal along with the bid.	Requisite fields for uploading appendices and supporting documents have been made available on the e-tendering portal. A separate field named 'Others' has also been provided for uploading any additional documents stipulated in the RFP.

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5	25	18 iv	The bidder will be selected as l1 on the basis of net total of the price evaluation as quoted in the price bids.	Kindly clarify the basis for calculation of the **Net Total (Basis) for determining L1**. Will L1 Separate be calculated on the combined total of **Appendix F1 + F3**, or **Appendix F2+ F3 ?**	Driver wages quoted in Appendix F3 are excluded from L1 comparison.
6	61	Appendix B 9	The agency/ company must pay the drivers as per the maharashtra minimum wages act.	Kindly clarify the specific statutory provision/Minimum Wages notification applicable for determining the wages payable to drivers under this RFP. In particular, please clarify whether the applicable wages are to be determined with reference to the **Maharashtra Shops and Establishments legislation / Public Motor Transport Scheme / Factories Act, 1948 .**	The Schedule Employement will be Public Motor Transport under Maharashtra Minimum Wages Act. Zone as applicable to Mumbai.
7	63	Appendix B 12	The agency should pay the drivers, get the payments audited, and thereafter claim reimbursement. the agency should also certify that drivers have been paid on time.	Is the agency required to make the payment to the driver first and then submit the driver's payment proof/supporting documents to the client for reimbursement?	Yes
8	55	Appendix E	Sun-screen film must be provided in every car to protect from direct sun light within the permissible limits of rto/ govt	As per the applicable RTO/Government regulations, sun-screen films may not be permitted on commercial vehicles.	Bidders must comply with all applicable RTO/Government rules. The Bank will not bear any liability for non-compliance.

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9	68	Appendix E	utility package	Kindly clarify what the **Utility Package** in the vehicle accessories includes	Utility package refers to basic accessories required to keep the vehicle clean, presentable and functional for official use.
10	68	Appendix E	mobile charger	The vehicle already has a built-in charger point. Do you require an additional charger?	No additional charger is required. However, a compatible charging cable for the built-in charger point to be provided in the vehicle at all the times.
11	69	Appendix F1	price bid	Kindly clarify the applicable GST rate?	GST will be applicable at the prevailing rate as per Government of India notifications at the time of invoicing.
12	70	Appendix F2	price bid	Kindly clarify the applicable GST rate?	GST will be applicable at the prevailing rate as per Government of India notifications at the time of invoicing.
13	71	Appendix F3	payment of wages to drivers	Kindly clarify the **applicable GST rate, if any, on the reimbursement/payment of wages to drivers** under Appendix F3.	GST will be applicable at the prevailing rate as per Government of India notifications at the time of invoicing.
14	71	Appendix F3	payment of wages to drivers	Could you please clarify how overtime should be calculated as per the applicable mahrastra mimuman Wages Act As per working hours are 8 hours per day, how should overtime be calculated for the hours worked beyond 8 hours? Also, what should be the applicable overtime rate ?	Overtime shall be payable as per the provisions of the Maharashtra Minimum Wages Act and notifications issued thereunder from time to time.

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15	71	Appendix F3	payment of wages to drivers(clarification on ot calculation)	kindly clarify whether the below OT calculation under the Public Motor Transport Act is correct: For Explale Salary ₹28,000 (including PF, ESIC, Bonus & Gratuity), Basic ₹21,000, 30 working days, 8 working hours per day, 1-hour salary ₹87.50, and double OT rate ₹175 per hour. Kindly confirm whether this calculation is correct or advise the applicable OT calculation/rate.	Overtime shall be payable as per the provisions of the Maharashtra Minimum Wages Act and notifications issued thereunder from time to time.
16	71	Appendix F3	payment of wages to drivers(clarification on holiday calculation)	Kindly Calarify whether the below Holiday calculation under the Public Motor Transport Act is correct: we seek clarification on the following calculation: Monthly Minimum Wages ÷ 30 Days × 1 Day × 2 We request you to kindly confirm whether the above calculation is correct or advise us on the appropriate method of calculation.	Payment for work on holidays shall be made as per the Maharashtra Minimum Wages Act, and subsequent nitifications issued thereunder.
17	71	Appendix F3	payment of wages to drivers(clarification on nda calculation)	Government/Public Sector Formula: For many public sector or central setups, Night Duty Allowance (NDA) is calculated using the formul (Basic Pay + DA) ÷ 200 per hour* working Hr We request you to kindly confirm whether the above calculation is correct or advise us on the appropriate method of calculation.	Since bid will be determined on the basic fixed monthly rental only. The Night Duty allowance will fixed with selected bidders as per Industry Standard which will be uniform.

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18	71	Appendix F3	other variable expenses such as overtime (if any), holiday working, night shift allowance and outstation allowance, as applicable under the maharashtra minimum wages act.	As per the applicable Maharashtra Minimum Wages notifications/GRs, the provisions and calculation methodology for overtime and holiday working are specified. However, the applicable notifications/GRs do not appear to clearly specify the calculation methodology/rate for night shift allowance and Outstation Allowance payable to drivers	Since bid will be determined on the basic fixed monthly rental only. The Night Duty allowance will fixed with selected bidders as per Industry Standard which will be uniform.
19	114	PRE CONTRACT INTEGRITY PACT	This agreement will require stamp duty as applicable in the state where it is executed or stamp duty payable as per maharashtra stamp act, whichever is higher.	Stamp Duty for Pre Contract Integrity pact Kindly provide Amount?	It is specified the format given in the RFP that it has to be stamped as agreement. As such the stamp duty will as applicable for agreement in the state of Maharashtra.
20	126	Appendix X	Price bid vehicle on casual hiring (temporary hiring)	Please clarify how Casual Hiring Outstation charges and Night Duty charges should be calculated and reimbursed,	The allowances will be fixed with selected bidders as per Industry Standard which will be uniform.
1	3	12	EMD of 50 lacs to be depoited and same is waived of for MSEs	We wish to partciapte in this tender thru our 100% subsidiary -WT Fleet providers Pvt Lt, which is a MSE, however, the Rent a cab license is in the name of parent Co?. Will it be allowed?	Documents in the name of parent company will not be considered.

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2	65	x	x) Bank reserves right to surrender excess cars hired under RFP no. LD/2026-27/1 dated 24.07.2026, immediately without giving any notice.	we suggest to have a lock in period of 18 Months as bidders will be investing in buying EX showroom cars of specific make . Therefater it should be min 60 days notice	The lock-in period / notice period shall remain as per tender terms.
3	69	47	Appendix F1 Price Bid-Monthly Fixed rate+GST	The rent a cars falls under "Right to use" therefore GST will be charged @rate of underlying aseet. The requested cars fall under GST rate of 40%. Therefore, GST will be charged@40%. The GST on Driver+ Fuel charges will also be charged@18%. Pls confirm to avoid ambiguity.	The quoted rates shall be exclusive of GST. GST will be applicable at the prevailing rate as per Government of India notifications at the time of invoicing and as per applicable GST law.
4	71	1	Appendix F-3 Drive wage payment as per Maharashtra Min wage Act	We sincely requet you to provide a wage computartion template in consulatiopn with your HR/labour department alongwith shift timing, OT rate, NIFGT/outstanion charges etc to comply with. Bidders can simply add our management fee to this compoment. Most PSU do like this. The revised wages should be made applicable wef date of applicablity in the notificate of MH Min Act. The bidder could have been simply asked to quote the management fee over wage & Statutory statutory components.	Compliance with minimum wages, statutory dues, overtime, and allowances is the responsibility of the Service Provider. No wage computation template will be provided by the Bank.

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5	71	1	Appendix F-3 Drive wage payment as per Maharashtra Min wage Act	Driver is variable add on services with the car, therefore being billed seperatly. We would like to clarify that act and deeds of the driver will be to your account and SBI will be constitued as Principal employer. Therefore Challan should be responsibility of the SBI or the Driver . Please clarify	The Service Provider is the employer of drivers and shall be solely responsible for their acts, deeds and any challans/penalties.
1	General			Please confirm whether driver **Gratuity and Leave Encashment** should be included in the quoted rate or reimbursed separately.	The wages will be paid consolidated as per Maharashtra Minimum Wages Act they shall be reimbursed at actuals. The wages may be quoted accordingly.
2	General			As per minimum wages act a driver is entitled for 18 Day PL & 8 days CL in year, As the driver is required to be available for 365 days, the driver may avail applicable statutory leave during the year, for which a replacement driver will be required to ensure uninterrupted service. Kindly clarify whether SBI will pay the quoted driver rate for the leave period or we need to be including the cost of statutory leave wages and the replacement driver in the quote price.	Driver wages are on a "per vehicle per month" basis. The Service Provider is responsible to provide an uninterrupted service by deploying a relief driver during leave, weekly off, or absence of the regular driver at no extra cost. Wages of relief driver shall be deemed included in the quoted fixed monthly rental and will not be reimbursed separately.

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3	General			We will deploy another driver which will be performing duty in the absence of regular driver, if such driver perform duty on Sunday / holiday – such driver will also paid as over time – equivalent to regular driver.	Driver wages are on a "per vehicle per month" basis. The Service Provider is responsible to provide an uninterrupted service by deploying a relief driver during leave, weekly off, or absence of the regular driver at no extra cost. Wages of relief driver shall be deemed included in the quoted fixed monthly rental and will not be reimbursed separately.
4	General			**Revision in Minimum Wages -** Minimum wages are generally revised periodically by the appropriate Government authority. In the event of any increase in the prescribed minimum wages during the contract period, please confirm whether the resulting increase in driver wages and related statutory costs will be **paid over and above the quoted rate**, or whether the bidder is expected to absorb such increases within the quoted rate.	Any increase in minimum wages as notified by the appropriate Government authority under the Minimum Wages Act during the contract period shall be reimbursed at actuals.
5	General			**ESIC (3.25%) is applicable on Over Time and all allowance payable to driver does SBI will pay overtime included ESIC contribution ? or we need to take ESIC on estimated Over time cost and add in the driver cost ? .**	Applicable ESIC on actual OT paid shall be reimbursed at actuals along with OT bill, on submission of proof of remittance.

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6	General			Please confirm whether driver **Gratuity and Leave Encashment** should be included in the quoted rate or reimbursed separately.	Payment of Gratuity and Leave Encashment to drivers has to be absorbed by the Service Provider.
7	General			Management fee / service provider margin for driver cost to be included in driver cost or same to be added in car rental price . SBI will deduct TDS on driver charges and fuel .	Management fee/margin shall be included in the quoted Fixed Monthly Rental. TDS will be deducted on the payment as per IT Rules.
8	General			Can we add Driver salary processing charges can be added in the driver cost	No
9	General			**Driver – Minimum Wage Category** – For motor vehicle hiring services, we understand that drivers supplied by the service provider are covered under the **Shops & Establishments Act** and the **Highly Skilled , Zone 1 , minimum wage rate** is applicable. If SBI has a different view and considers drivers as not covered under the Shops & Establishments Act, kindly clarify the **applicable category**, as minimum wages are linked to the applicable skill category.	The Schedule Employement will be Public Motor Transport under Maharashtra Minimum Wages Act. Zone as applicable to Mumbai.
10	General			**GST Extra on Driver Payout – 18% GST is applicable on driver pay out – Please confirm if SBI have different stand on applicability of GST on driver component .**	The applicability of GST on driver payout shall be governed by extant GST laws and notifications issued by the Government.

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11	General			Please confirm whether the monthly driver wages are to be calculated based on a **maximum working period of 48 hours per week**, in accordance with the applicable labour laws.	Please go through the RFP document and comply accordingly.
12	General			Minimum wages act does not define night shift allowance and outstation allowance – Please described payable terms and conditions and amount to be paid separately.	Since bid will be determined on the basic fixed monthly rental only. The Night Duty allowance will fixed with selected bidders as per Industry Standard which will be uniform.
13	25			The Bidder will be selected as L1 on the basis of net total of the price evaluation as quoted in the price bids	Please go through the RFP document and comply accordingly.
14	18			Separate L-1 will be finalized for both car models as per monthly car rental charges of the car on the above and current point which is applicable	Please go through the RFP document and comply accordingly.
15	18			Monthly Car Rental – means FIXED RENT PER MONTH (including maintenance, parking, insurance, road tax, permit renewal, etc.) not included driver cost or does this included driver quoted cost ? . (Monthly car hire charges quote to include fixed monthly rental (excluding driver wages, fuel, and toll)).	Please go through the RFP document and comply accordingly.
16	General			SBI - No of working hours is not define .	As per the RFP terms, availability of driver(s) shall be ensured as per the requirement and convenience of the Executive.

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17	General			One Driver – Per Vehicle	In case of driver leave / absence, the service provider shall provide a suitable reliever driver at no extra cost to ensure uninterrupted service.
18	General			Beyond 48 Hours week a car utilised - over time rate will be paid as per minimum wages act rule	There should be 1 dedicated driver per vehicle as per the RFP. Statutory compliance including working hours and wages is the sole responsibility of the Service Provider. Any additional drivers deployed for compliance shall be at Service Provider's cost.
19	General			Does vendor can deployed additional driver to optimises cost and comply with wages act .	There should be 1 dedicated driver per vehicle as per the RFP. Statutory compliance including working hours and wages is the sole responsibility of the Service Provider. Any additional drivers deployed for compliance shall be at Service Provider's cost.

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20	General			If yes - In the above case how over time will be calculated .	There should be 1 dedicated driver per vehicle as per the RFP. Statutory compliance including working hours and wages is the sole responsibility of the Service Provider. Any additional drivers deployed for compliance shall be at Service Provider's cost.
21	General			**One driver per vehicle:**	There should be 1 dedicated driver per vehicle as per the RFP. Statutory compliance including working hours and wages is the sole responsibility of the Service Provider. Any additional drivers deployed for compliance shall be at Service Provider's cost.
22	General			Whether the standard driver wage reimbursement will be considered on the basis of **one driver per vehicle**, for the prescribed statutory/normal working hours (e.g. 48 hours per week).	There should be 1 dedicated driver per vehicle as per the RFP. Statutory compliance including working hours and wages is the sole responsibility of the Service Provider. Any additional drivers deployed for compliance shall be at Service Provider's cost.
23	General			**Overtime:**	

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24	General			Any duty performed by the car beyond the prescribed normal/statutory working hours will be treated as **overtime and reimbursed separately at the applicable statutory overtime rate**.	The Bank will reimburse only overtime payable to the primary driver as per terms of the RFP.
25	General			**Weekly off / public holiday: Same driver can be deployed or we can deployed different driver – SBI will pay as if same driver is deployed .**	For weekly off / public holiday, if a relief driver is deployed, the Bank will not make separate payment.
26	General			**Additional driver:**	
27	General			If the service provider deploys an additional driver against a vehicle to ensure compliance with statutory working-hour requirements and to optimize overtime, please clarify whether SBI will reimburse the additional driver's applicable minimum wages/statutory cost, or whether SBI will reimburse only overtime payable to the primary driver.	The Bank will reimburse only overtime payable to the primary driver as per terms of the RFP. Deployment of additional driver to comply with statutory working-hour requirements is the sole responsibility of the Service Provider and no separate reimbursement for relief driver wages shall be made by the Bank.
28	25	19	Award criteria	**Note on GST-Inclusive L1 Evaluation**	

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				Both **5% and 18% GST rates may be applicable** to the renting of motor vehicles with operator, subject to the applicable GST provisions and conditions. Where GST is not available as ITC to SBI, the GST amount represents an **actual cost to SBI**.	The quoted monthly hire charges shall be exclusive of GST. GST as applicable as per Govt. of India rules prevailing at the time of billing shall be payable extra over and above the quoted rates. Bidders must quote base rates exclusive of GST.
				Accordingly, L1 should be determined based on the **GST-inclusive effective cost to SBI**, rather than only the pre-GST quoted value. This will ensure a **fair and level playing field** between bidders who are liable to GST at 5% and those liable at 18%.	The quoted monthly hire charges shall be exclusive of GST. GST as applicable as per Govt. of India rules prevailing at the time of billing shall be payable extra over and above the quoted rates. Bidders must quote base rates exclusive of GST.
				For example, if two Service Providers quote the same pre-GST consideration of ₹1,00,000:	The quoted monthly hire charges shall be exclusive of GST. GST as applicable as per Govt. of India rules prevailing at the time of billing shall be payable extra over and above the quoted rates. Bidders must quote base rates exclusive of GST.

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				5% GST: SBI's effective cost = ₹1,05,000	The quoted monthly hire charges shall be exclusive of GST. GST as applicable as per Govt. of India rules prevailing at the time of billing shall be payable extra over and above the quoted rates. Bidders must quote base rates exclusive of GST.
				18% GST: SBI's effective cost = ₹1,18,000	The quoted monthly hire charges shall be exclusive of GST. GST as applicable as per Govt. of India rules prevailing at the time of billing shall be payable extra over and above the quoted rates. Bidders must quote base rates exclusive of GST.
				Thus, the bidder charging 5% GST provides a **lower actual cost to SBI** by ₹13,000. If L1 is determined based only on the pre-GST quoted value, or if the 18% GST bidder is treated as L1 despite having a higher GST-inclusive cost, it would not reflect the actual cost incurred by SBI and would not provide a fair comparison.	The quoted monthly hire charges shall be exclusive of GST. GST as applicable as per Govt. of India rules prevailing at the time of billing shall be payable extra over and above the quoted rates. Bidders must quote base rates exclusive of GST.

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				As per tender GST as applicable – have option to service provider levy 18% or 5% - where GST is cost to SBI hence either SBI should considered L1 inclusive of GST amount and bidder should define GST opted option with ITC GST rate 18% – or without ITC GST rate 5% .	The quoted monthly hire charges shall be exclusive of GST. GST as applicable as per Govt. of India rules prevailing at the time of billing shall be payable extra over and above the quoted rates. Bidders must quote base rates exclusive of GST.
				We therefore request SBI to consider the **GST-inclusive effective cost payable by SBI for L1 evaluation**, as this would ensure a fair and objective comparison of all bidders and support SBI's objective of selecting the **lowest overall cost**.	The quoted monthly hire charges shall be exclusive of GST. GST as applicable as per Govt. of India rules prevailing at the time of billing shall be payable extra over and above the quoted rates. Bidders must quote base rates exclusive of GST.

Bidder A – 5% GST	Bidder B – 18% GST
₹1,00,000	₹1,00,000
₹20,000	₹20,000
₹30,000	₹30,000
₹15,000	₹15,000
₹1,65,000	₹1,65,000
₹8,250	₹29,700
₹1,73,250	₹1,94,700

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				AIRPORT PARKING NEED TO PAY	Airport parking charges wil be reimbursed only if deducted through the vehicle's FasTag at the airport.
				IF DRIVER GIVE AVERAGE LESS THAN 15 KM THEN WHAT ABOUT DEDUCTION	As per the RFP, no mileage target of more than 15 KM/ litre shall be imposed on the driver.
				PLEASE SPECIFIED MINIMUM WAGES ACT FOR 10 HOURS.	Please refer to Maharashtra Minimum Wages Act and comply accordingly.
				CLEARLY MENTIONED ABOUT PAY N PARK	Pay & Park charges are included in the fixed monthly rental. No separtae payment will be made except Airport parking charges if deducted through the vehicle's FasTag at the airport.
				With reference to our discussions today in the prebid meeting please confirm whether the driver to be categorized under public motor transport or Shops and Establishment since both have different min wages act as per our view. Driver salary to be paid based on Public Motor transport category. Please find enclosed Maharastra min wage act notifications for your ready reference.	The Schedule Employement will be Public Motor Transport under Maharashtra Minimum Wages Act. Zone as applicable to Mumbai.
				Is payment of Gratuity to drivers included in Driver Wages or it has to be absorbed by the campany?	Payment of Gratuity to drivers has to be absorbed by the Service Provider.

SL No	RFP Page No	RFP Clause No	Existing Clause	Query / Suggestion	Reply
				The Rent a cab permit of another place, but n Mumbai office address is mentioned on it. Will this be considered for eligibility?	Not acceptable. Only valid Mumbai RTO Rent-a-Cab permit will be considered for eligibility.