

Q2FY18 / H1FY18 RESULTS

Note: Historical Data has been arrived at by aggregating the audited numbers of the erstwhile Associate Banks, Bharatiya Mahila Bank and SBI for comparison purposes.

Highlights

Financial Performance & Capital Adequacy

- ✓ Net Profit at Rs.1,582 Cr in Q2FY18 and Rs.3,587 Cr in H1FY18 up by 383.83% and 2061% YoY respectively.
- ✓ Operating Profit excluding exceptional & one-time items up by 11.40% YoY in Q2FY18
- ✓ Operating Expenses increase contained at 2.28% YoY in Q2FY18 and 2.97% YoY in H1FY18
- ✓ Domestic NIM at 2.59% shows improvement of 9 bps over Q1FY18
- ✓ Capital Adequacy at 13.56% up by 25 bps over June 17

Retail Franchise

- ✓ Sustained CASA growth with improvement of 21.15% YoY
- ✓ CASA Ratio up 398 bps YoY to 44.88%
- ✓ Retail Term Deposits grew by 10% YoY
- ✓ Retail Loans grew by 13.05% YoY driven by 12.71% growth in Home Loans

Asset Quality

- ✓ Gross NPA declines by 14 bps to 9.83% and Net NPA declines by 54 bps to 5.43% in Q2FY18 from Q1FY18
- ✓ Slippage Ratio declines to 1.85% in Q2FY18 from 5.38% in Q1FY18
- ✓ Provision Coverage Ratio with AUCA at 65.10% and without AUCA at 47.40%, an increase of 431 and 470 bps respectively from June 2017

Digital

- ✓ 78% of total transactions through alternate channels. Share of Digital Transactions up over 1000 bps as on Sep 17 from Sep 16
- ✓ Leadership position in Debit Card spends with 31% Market-share
- ✓ Leadership position in Merchant Payment Business with over 10,89,000 touch points which includes Bharat QR and Bhim-Adhar-SBI

Q2FY18 OVER Q2FY17

- Net Profit of Rs.1,582 Cr in Q2FY18 up 383.83% YoY
- Operating Profit (excluding exceptional and one-time items) up by 11.40% from Rs.13,073 Cr in Q2FY17 to Rs.14,563 Cr in Q2FY18.
- Net Interest Income up by 2.58% from Rs.18,119 Cr in Q2FY17 to Rs.18,586 Cr in Q2FY18.
- Non-Interest Income up by 57.85% from Rs.10,146 Cr in Q2FY17 to Rs.16,016 Cr in Q2FY18. Fee Income up by 5.99%, Forex Income up by 5.71%, Recovery in Written-Off Accounts up by 51.31% and Profit on Sale of Investments up by 161.46% YoY
- Fee Income up from Rs.5,054 Cr in Q2FY17 to Rs.5,357 Cr in Q2FY18, a YoY growth of 5.99 %
- Operating Income up by 22.42% from Rs,28,265 Cr in Q2FY17 to Rs.34,602 Cr in Q2FY18
- Increase in Operating Expenses contained at 2.28% YoY.

PROFITABILITY

- Total Interest Income remained flat at Rs.54,850 Cr in Q2FY18 against Rs.54,820 Cr in Q2FY17
- Total Interest Expenses down by 1.19% YoY from Rs.36,701 Cr in Q2FY17 to Rs.36,264 Cr in Q2FY18.
- Interest Expenses on Deposits down by 1.28% YoY from Rs.34,421 Cr in Q2FY17 to Rs.33,980 Cr in Q2FY18 despite a growth of 10.27% in Deposits.
- Increase in Operating Expenses contained at 2.28% YoY from Rs.14,277 Cr in Q2FY17 to Rs.14,603 Cr in Q2FY18.
- Staff Expenses down by 7.19% YoY from Rs.8,300 Cr in Q2FY17 to Rs.7,703 Cr in Q2FY18.
- Overheads up by 15.43% YoY from Rs.5,977 Cr in Q2FY17 to Rs.6,900 Cr in Q2FY18 mainly due to 26.09% increase in Tech-related expenses and 44.80% increase in Depreciation.

H1FY18 OVER H1FY17

- Net Profit of Rs.3,587 Cr in H1FY18 up by 2061% YoY
- Operating Profit (excluding exceptional and one-time items) up by 1.96% from Rs.25,928 Cr in H1FY17 to Rs.26,437 Cr in H1FY18
- Interest Expenses on Deposits up by 1.35% YoY from Rs.68,052 Cr in H1FY17 to Rs.68,970 Cr in H1FY18 despite a growth of 10.27% in Deposits.

- Non Interest Income up by 27.05% YoY from Rs.18,908 Cr in H1FY17 to Rs.24,022 Cr in H1FY18.
- Fee Income up by 10.62% from Rs.9,245 Cr in H1FY17 to Rs.10,227 Cr in H1FY18
- Staff Expenses down by 4.07% YoY from Rs.16,082 Cr in H1FY17 to Rs. 15,428 Cr in H1FY18
- Increase in Operating Expenses contained at 2.97% YoY from Rs.27,522 Cr in H1FY17 to Rs.28,340 Cr in H1FY18.

<u>DEPOSITS</u>

- **Deposits** of the Bank grew by 10.27% YoY from Rs.23,78,956 Cr as on September 16 to Rs.26,23,180 Cr as on September 17
- Savings Bank Deposits grew by 22.07% YoY from Rs.7,94,515 Cr as on September 16 to Rs.9,69,833 Cr as on September 17
- Current Account Deposits grew by 16.02% YoY from Rs.1,41,481 Cr as on September 16 to Rs.1,64,149 Cr as on September 17
- CASA Deposits grew by 21.15% YoY from Rs.9,35,996 Cr as on September 16 to Rs.11,33,983 Cr as on September 17
- Retail Term Deposits grew by 10% YoY from Rs.11,09,148 Cr as on September 2016 to Rs.12,20,115 Cr as on September 2017
- Market Share in Domestic Deposits up by 28 bps from 22.78% as on September 16 to 23.06% as on September 17.

ADVANCES

- **Gross Advances** grew **by 0.95% YoY** from Rs.18,74,715 Cr as on September 16 to Rs.18,92,440 Cr as on September 17.
- **Retail Advances** grew by 13.05% YoY from Rs.4,46,517 Cr as on September 16 to Rs.5,04,777 Cr as on September 17. Home loans grew by 12.71% from Rs.2,57,699 Cr as on September 16 to Rs.2,90,450 Cr as on September 17.
- Agri Advances grew by 2.37% YoY from Rs.1,86,806 Cr as on September 16 to Rs.1,91,238 Cr as on September 17
- International Advances grew by 4.22% YoY from Rs.2,80,082 Cr as on September 16 to Rs.2,91,894 Cr as on September 17.

ASSET QUALITY:

| | Gross NPA (%) | Net NPA (%) | PCR(%) |
|--------------|---------------|-------------|--------|
| September 16 | 8.52 | 5.12 | 58.57 |
| June 17 | 9.97 | 5.97 | 60.79 |
| September 17 | 9.83 | 5.43 | 65.10 |

• Gross NPAs declined from Rs.1,88,068 Cr as on June 2017 to Rs.1,86,115 Cr as on September 2017, while it increased from Rs.1,59,806 Cr as on September 16

KEY FINANCIAL RATIOS

- Return on Equity improved to 4.23% as on September 2017 against -0.22% as on September 16.
- Return on Assets improved to 0.22% as on September 2017 against -0.01% as on September 16.
- Average Cost of Deposits declined by 65 bps from 6.07% as on September 16 to 5.42% as on September 17 and by 12 bps sequentially from 5.54% as on June 17.
- Average Yield on Advances declined by 108 bps from 9.54% as on September 16 to 8.46% as on September 17 and by 3 bps sequentially from 8.49 % as on June 17.
- Cost to Income Ratio (excluding exceptional and one-time items) remained flat at 51%
- CASA Ratio was healthy at 44.88% as on September 17, up from 40.90% as on September 16, a growth of 398 bps YoY. The daily average CASA Ratio was at 43.93% as on September 17.
- **Net Interest Margin (Domestic)** up by 9 bps sequentially from 2.50% as on June 2017 to 2.59% as on September 2017 while it declined by 39 bps YoY from 2.98% as on September 16

Performance of SBI Group:

- Return on Equity up by 444 bps from 1.27% as on September 16 to 5.71% as on September 17 while it declined by 140 bps from 7.11% sequentially.
- Return on Assets up by 22 bps from 0.07% as on September 16 to 0.29% as on September 17 while it declined by 7 bps from 0.36% sequentially
- **Gross NPA Ratio** for SBI Group up from 8.49% as on September 16 to 9.75% as on September 17, while Net NPA Ratio is up from 5.10% as on September 16 to 5.39% as on September 17.
- **Net Profit** (after minority interest) of **SBI Group increased** from Rs.1067 Cr in H1FY17 to Rs.4872 Cr in H1FY18 (357% YoY).

The Operating Profit and Cost to Income Ratio as above have been adjusted for exceptional and one-time items. However, Non-Interest Income, Fee Income, Operating Income and Profit on Sale of Investments are given inclusive of exceptional and one-time items.

ANNEXURE

Details of Profit and Loss account are as follows:

Rs. in Crores

| | Quarter Ended | | Half Year Ended | | YoY Growth (%) | |
|--|---------------|--------|-----------------|----------|--------------------------|--------------------------|
| | Q2FY18 | Q2FY17 | H1FY18 | H1FY17 | H1FY18 over H1FY17 | Q2FY18 over Q2FY17 |
| Interest Income | 54,850 | 54,820 | 1,09,755 | 1,09,314 | 0.40 | 0.05 |
| Other Income | 16,016 | 10,146 | 24,022 | 18,908 | 27.05 | 57.85 |
| Total Income | 70,866 | 64,967 | 1,33,777 | 1,28,222 | 4.33 | 9.08 |
| Interest Expenses | 36,264 | 36,701 | 73,563 | 72,949 | 0.84 | -1.19 |
| Net Interest Income | 18,586 | 18,119 | 36,192 | 36,365 | -0.48 | 2.58 |
| Operating Expenses | 14,603 | 14,277 | 28,340 | 27,522 | 2.97 | 2.28 |
| Operating Profit + Exceptional Item & one-time items | 19,999 | 13,989 | 31,873 | 27,751 | 14.86 | 42.97 |
| Less: Exceptional Item & one-time items | 5,436 | 916 | 5,436 | 1823 | | |
| Operating Profit Excl. Exceptional Item & one-time items | 14,563 | 13,073 | 26,437 | 25,928 | 1.96 | 11.4 |
| Operating Profit | 19,999 | 13,989 | 31,873 | 27,751 | 14.86 | 42.97 |
| Total Provisions | 18,418 | 14,546 | 28,286 | 27,934 | 1.26 | 26.62 |
| Net Profit | 1,582 | -557 | 3,587 | -183 | | |